

PINNACLE

An American Management Services Company

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Pinnacle, an American Management Services Company, Welcomes Rich Faires as Investment Manager in the Northwest Region



Seattle, Washington – Pinnacle, a national leader in real estate management and brokerage welcomes Rich Faires as an investment manager in the Northwest regional office.

Faires will be responsible for management of homeowner, condominium and master planned community associations in the Puget Sound region in addition to new business development.

"Pinnacle's national strength coupled with Rich's savvy will help the company establish a leadership position in the homeowner association market," says Eric Schwabe, Northwest Region president for Pinnacle. "With extensive experience in homeowner association management,

Rich knows the ins and outs of the Puget Sound market and is committed to increasing Pinnacle's presence here."

Faires comes to Pinnacle from the Klahanie Homeowner's Association in Issaquah, Washington. As executive director/community manager, Faires was responsible for management of a community of 3,200 homes and provided direction for the Klahanie homeowner association consisting of 60 committee members and seven board members.

Earlier in his career, Faires was a broker with Primewest Financial in Seattle, Washington.

Faires has a degree in business administration and accounting from Western Washington University and received a Non Profit Program Certificate from the University of Washington.

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Seattle-based Pinnacle, an American Management Services Company LLC, manages more than 140,000 multifamily units and 16.7 million square feet of commercial space nationwide. The company provides owners and investors with a broad scope of services including acquisition, disposition, rehabilitation, property management, leasing, financing and repositioning of real estate assets. Pinnacle manages an international portfolio valued at more than \$12.3 billion from four regional offices and 30 branch offices across the U.S. The firm's clients include more than 235 institutions, pension

funds, private partnerships, foreign investors, sole owners and government housing groups in North America, Asia, the Caribbean and Europe.